

Sales Consultant: Assistive Technology Specialist, Dallas, TX and Los Angeles, CA

Part time

Are you passionate about improving the lives for elderly or persons with disabilities? Do you want to work with the most innovative robotics company in the market? Are you passionate about selling in a consultative way vs. transactional? Then you should read further.

Camanio Care Inc. is an innovative care tech company, developing unique products and services for elderly and persons with disabilities. The company offers solutions within robotics and gamification, through three focus areas; Active Life, Mealtime and Digital Care. We are now launching the BikeAround experience bike for the residential market, as featured by Google in a film now spreading in social media. See the film [here](#).

We are looking for persons who wishes who share our ambition to change the world! For the right person, there is a great chance to grow together with us. The job we offer is part time Assistive Technology Specialist, under tax form 1099 circumstances.

Key Job Responsibilities:

- Installing our products at customer's site
- Preform training and hold courses about our focus areas to educate CNA's and other healthcare professionals, online and on site
- Long term customer care for Key Customers
- Maintain accurate and up-to-date customer records and profiles via CRM database.
- Effectively uses Camanio Care's product and market knowledge and promotional plans to achieve performance objectives.
- Participation in beforehand agreed national exhibitions.
- Prepare quotations in business administration system.
- Weekly report to sales manager.

Are You the One?

Basic qualifications

- 0-2 years of documented healthcare experience

- Experience from healthcare training and/or experience of selling products to healthcare organizations
- Interest in technology, at work or at home
- Self-motivated and self-going
- Valid driver's license and an insurable driving record required.
- Ability to travel domestically as necessary, which may include overnight and/or weekend travel up to 25%.

Preferred qualifications:

- 2+ years of healthcare training experience
- A successful track record with previous positions demonstrating leadership.
- Entrepreneurial spirit, high learning agility, judgment and decision making, effective communication skills and resilience in a sales environment.
- Competency using Call Reporting software preferred. Word, Excel, PowerPoint, and e-mail (Outlook) required.

You are a person well connected to healthcare, or more specific, elderly care. You see the potential in the difference our products do when in use, which is driving you to be engaged and on-top. Healthcare is in need of new, revolutionary products, and we can reach greatness in caretaking by providing the right tools. We think you share this vision with us.

Preferably you are located in the Florida, Carolina or North East. You don't shy away from some "hands on" work when it comes to installations of the products, training and first-hand trouble shooting.

Why Camanio Care?

Don't miss the opportunity to be a part of a fast-growing company in a very exciting market. This is the intersection where the changing demographics of a growing elderly population meets the lack of qualified care staff. We need to change the way care is delivered and at Camanio we are strong believers that technology is an important piece of the solution that is needed. Our mission is to improve the quality of life for everyone.

We offer you:

- Professional training program
- Fixed, hourly salary for agreed tasks (such as training, installations and exhibitions)
- Computer with office package
- Telephone
- Qualified marketing leads through our marketing research

www.camanio.com

*Please note that this position has a territory that covers parts of the greater East Coast geographical area. We are seeking candidates that live in this area. No relocation is provided for this role and candidates must reside in territory for consideration.

Contact information:

You may apply for this position by sending your resume with a short motivation of why YOU are our next star to apply@camanio.com

If you require an accommodation or other assistance to apply for a job at Camanio Care, please contact the Camanio HR Service Centre at apply@camanio.com

Camanio Care is an Equal Opportunity/Affirmative Action Employer. All qualified applicants will receive equal consideration for employment without regard to race, color, national origin, religion, sex, pregnancy, marital status, sexual orientation, gender identity/expression, age, disability, genetic information, military service, covered/protected veteran status or any other federal, state or local protected class.

Important notice to Employment businesses/ Agencies

Camanio Care does not accept referrals from employment businesses and/or employment agencies in respect of the vacancies posted on this site. All employment businesses/agencies are required to contact Camanio Care's commercial and general procurement/human resources department to obtain prior written authorization before referring any candidates to Camanio Care. The obtaining of prior written authorization is a condition precedent to any agreement (verbal or written) between the employment business/ agency and Camanio Care. In the absence of such written authorization being obtained any actions undertaken by the employment business/agency shall be deemed to have been performed without the consent or contractual agreement of Camanio Care. Camanio Care shall therefore not be liable for any fees arising from such actions or any fees arising from any referrals by employment businesses/agencies in respect of the vacancies posted on this site.